CBA Personal Banking and Cash Management
Products - Key Facts Document

This document must be read in conjunction with the Personal Banking and Cash Management products’ General Terms and Conditions and Tariff Guide. Together, they form your Terms and Conditions for these products.

MAY 2017
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WELCOME TO CBA
This document sets out specific Key facts you need to know regarding CBA Personal Banking products. Please read it in conjunction with our Products General terms and Conditions, the tariff Guide and product brochures. To the extent of any inconsistency between this Key fact document and our products’ Terms and Conditions, the General Terms and Conditions prevail. We encourage you to take time to read this booklet and the other materials provided to you. It has been provided to help you choose the right banking services for your needs. Please contact us if you want more information regarding the banking services we offer.

NEED TO KNOW MORE?
You can contact us at any time if you would like any further information, or a copy of the current Personal Banking General Terms and Conditions; Tariff Guide; Electronic and Mobile Banking Terms and Conditions by:

- Calling our Customer Contact Centre on +254 20 2884444 or +254 711 056 444
- Visiting our website at www.cbagroup.com
- E-mailing us using the address contact@cbagroup.com
- Writing to us at PO Box 30437-00100 Nairobi; or
- Visiting your nearest branch
TYPES OF ACCOUNTS
Set out below are details of our transactional, savings and investments accounts.

TRANSACTIONAL ACCOUNTS
Our Current Account makes personal banking quick, simple and easy. These accounts have been designed to take care of all your most important transactional needs. The Current Account adapts to suit your financial situation and offers both bundled and pay as you transact tariffs.

FREEDOM ACCOUNT
The Freedom Account is a perfect fit for those who need quick and easy access to their funds at all times. It provides extensive banking solutions that are free of the common restrictions of regular transactional services.

Benefits:

- A dedicated Account Relationship Manager
- The account is available in Kenya Shillings
- Access via our mobile and internet banking
- Access to your funds from 600,000 Visa branded ATMs and 19 million Visa merchants worldwide
- Opportunity to invest in CBA unit trust funds
- Access to a wide range of health insurance, life insurance and car insurance packages
- Access to credit and loan facilities for individual account holders (subject to T&C’s)
- Real-time access to your account in any of the CBA branches

Features:

- Opening and minimum operating balance KShs. 1,000
- Monthly service charge KShs 210 (waived if account balance is above KShs. 30,000)
- Standing orders and direct debits allowed on the account
- No cheque book is provided
- Account is operated through the ATM, Mobile, Internet and Visa debit card
- ATM charges of Kshs 30.00 per transaction on CBA ATMs; Kshs.50 on Kenswitch ATMs; Kshs 75.00 and Kshs. 150.00 on Pesa Point and Visa branded ATMs respectively. KCB and Family Bank ATM’s Kshs. 60
BUNDLED TARIFF

Benefits:
- Same day clearing for CBA drawn cheques from any part of the country
- Access to your personal account at all CBA branches countrywide
- Access to CBA, Kenswitch, Pesa Point and all Visa branded ATMs worldwide
- Each account is assigned a Personal Relationship Officer

Features
- Opening and Minimum Balance: Retail Accounts Kshs. 1,000

For a monthly fee of Kshs. 850, you access free:
- Cheque books
- Execution of Standing Orders
- Banker’s cheques (local currency)
- Sweep facilities across current accounts
- Inter-account transfers
- Monthly e-statements
- ATM withdrawals on CBA owned ATMs

PAY AS YOU GO TARIFF

Benefits:
- Unlimited access to funds through your debit card, cheque book and internet banking
- Free incoming funds transfers on all currencies
- Free internal transfers
- Each account is assigned a Personal Relationship Officer

Features:
- Monthly ledger fees charged according to account balance:
  - Kshs. 0 – 30,000 = Kshs. 640 or FCY equivalent
  - Kshs. 30,001 – 100,000 = Kshs. 585 or FCY equivalent
  - Kshs. 100,000 and above = Free
- Free monthly e-statements
Documentation Requirements

- Original and Certified Copy of ID/Passport and PIN Certificate
- Two passport size color photographs (can be taken at the Branch)
- Place of residence – the specific details must be completed on the application form i.e. estate name/street name and house number
- Residential permit for foreign nationals
- Letter from Embassy or parent firm and immigration file number for non-residents
- For children’s account – original birth certificate
- Residential permit for foreigners and Immigration file number (R. Number) for non-residents
- Letter from Embassy or parent firm (If non-resident)

Important note on PIN Requirement:

- In compliance with the Tax Procedures Act 2015, KRA PIN is required when “Opening accounts with financial institutions and investment banks.” The law does not expressly clarify whether this provision applies to both foreigners and citizens. We have received legal interpretation that the intention of the law covers both foreigners and citizens. Therefore, foreign nationals will be expected to also provide a PIN certificate.

- Customers can also provide the PIN number in the place of the PIN certificate. This will suffice provided that the same has been validated on KRA website (using the PIN Checker) and a copy of the validation report attached as part of the account opening documentations.
PRIVATE BANKING ACCOUNTS

At CBA, we have taken the time to create a banking service that gives our valued customers more time for things that really matter to them. We looked at the way banking used to be, a time when customers were known by name and not just by their account number, a time when customers felt valued, respected and welcome.

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<th>OPTION 1</th>
<th>OPTION 2</th>
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<td><strong>Bundled Tariff</strong></td>
<td><strong>Pay As You Transact Tariff</strong></td>
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<td>Over the counter cash withdrawals for amounts above Kshs. 40,000</td>
<td>Free – Withdrawals of Kshs. 40,000 and below attract a fee of Kshs. 350/=</td>
<td>Free – Withdrawals of Kshs. 40,000 and below attract a fee of Kshs. 350/=</td>
</tr>
<tr>
<td>Over the counter foreign currency withdrawals</td>
<td>Free</td>
<td>1% of amount</td>
</tr>
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<td>Withdrawals at CBA Automated Teller Machines (ATMs) only</td>
<td>Unlimited</td>
<td>Kshs. 30 per withdrawal</td>
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<td>Bankers cheques</td>
<td>Unlimited</td>
<td><strong>Online Bankers Cheques</strong></td>
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<tr>
<td>Bankers drafts</td>
<td>Unlimited</td>
<td><strong>Local currency Kshs. 125</strong></td>
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<td></td>
<td><strong>Local Foreign Currency Kshs. 125 or FCY equivalent</strong></td>
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<tr>
<td></td>
<td></td>
<td><strong>Online Bankers Draft (FCY) Kshs. 1000 or FCY equivalent</strong></td>
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<td>Standing orders</td>
<td><strong>Online Standing Order</strong></td>
<td><strong>Manual Bankers Cheques Orders</strong></td>
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<tr>
<td></td>
<td>Set-up - Kshs. 300 or FCY equivalent</td>
<td>Local currency Kshs. 530</td>
</tr>
<tr>
<td></td>
<td>Amendment/stopped-Kshs. 200 or FCY equivalent</td>
<td>Local Foreign Currency Kshs. 500 or FCY equivalent</td>
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<tr>
<td></td>
<td></td>
<td>Manual Bankers Draft (FCY) Kshs. 1000 or FCY equivalent</td>
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<td>Processing per payment - Kshs. 200 or FCY equivalent</td>
<td><strong>Manual standing orders</strong></td>
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<td>Standing Order unpaid due to lack of funds - Kshs. 3,000 or FCY equivalent</td>
<td>Set-up - Kshs. 320 or FCY equivalent</td>
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<td>Amendment- Kshs. 210 or FCY equivalent</td>
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<td><strong>Execution of Standing Order – Free for Bundled Account Holders</strong></td>
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<td>Intra account transfers</td>
<td>Unlimited</td>
<td>Unlimited</td>
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<td>Monthly statements</td>
<td>Monthly e-statements - Free</td>
<td></td>
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<tr>
<td>Interim statements</td>
<td></td>
<td>• 6months and below KShs. 105 per page</td>
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<tr>
<td></td>
<td></td>
<td>• Older than 6 months KShs. 210 per page</td>
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<td></td>
<td></td>
<td>• Duplicate statements - per page KShs. 100 per page</td>
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<tr>
<td>Local transfers to other banks</td>
<td>As per tariff</td>
<td>As per tariff</td>
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<tr>
<td>Internet banking</td>
<td>As per tariff</td>
<td>As per tariff</td>
</tr>
<tr>
<td>Cheque books</td>
<td>Unlimited</td>
<td>Kshs 600-30 pages</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Kshs 1000-100 pages</td>
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Inward salary processing | Free | Free
---|---|---
Monthly Ledger Fees | Kshs 2,135 or FCY equivalent, all inclusive | Minimum: Kshs. 585 or FCY equivalent
Balances above Kshs. 100,000.00 - Nil

Ledger fees are collected as follows for Pay as you Transact Tariff:

Balances below Kshs.30,000 or equivalent in FCY Kshs. 640 or FCY equivalent
Balances between Kshs.30,001 – Kshs.100,000 or equivalent in FCY Kshs. 585 or FCY equivalent
Balances above Kshs.100,000 or equivalent in FCY Free

**DIASPORA ACCOUNT**

**Account Features:**

- The Diaspora Current account- It is a current/checking account that is available in Kenya Shillings and/or Foreign Currency.
- Account opening balance is Kshs 10,000/- or equivalent in Foreign Currency.
- No monthly ledger fee charges
- Access to internet and mobile banking
- Cheque book. * This is optional. If you opt to have one, the cost is Kshs 600/- per cheque book.
- Free monthly bank statements- we send via email or post. You get to choose what you prefer.
- Free incoming funds transfer. We do not charge you to send money into the accounts.

**SAVINGS AND DEPOSIT ACCOUNTS**

**NUFAIKA ACCOUNT**

Saving for a long term project or even for a rainy day is always a challenge. With our Nufaika Savings Account, you give your savings a real chance to grow. With attractive interest rates, your savings will grow faster as you enjoy other benefits that you can access through this account.

**Benefits:**

- Access to personal overdraft and loans of up to 75% of savings account balance
- Access to investment opportunities for long-term saving needs
- Access to a wide range of life and personal insurance packages
- Credit facilities available subject to qualifications
- No fees charged on this account

**Features:**

- Free incoming funds transfers
- Account Opening Balance KShs.3,000
- Account Minimum Interest Earning Balance Kshs.30,000
- One withdrawal allowed per quarter otherwise interest for the half year is forfeited.
- Withdrawals are restricted to ‘over the counter’.
- Mobile and internet banking – account viewing rights and intra account transfers allowed
- Interest paid bi-annually i.e. end of June and end of December.

**PROSAVER ACCOUNT**

Whether you are looking to save up for a down payment on your home, your children’s education, a family holiday or your retirement, it’s important to make the most of your savings without putting them at risk.

Our Prosaver Account allows you to grow your money while ensuring it is accessible to you whenever you need it. The account can be opened individually, jointly or as a trust account for minors.
Benefits:
- Free fund transfers to any of your CBA owned accounts
- Unlimited over the counter withdrawals
- Each account is assigned a dedicated Account Relationship Manager

Features:
- Minimum opening and operating balance – Kshs. 100,000
- Free incoming fund transfers
- No fees are charged on this account
- Free Monthly e-Statements.
- Free Over the Counter Cash Withdrawals.
- Free Over The Counter Cash Deposits.
- Free access to internet banking (account viewing rights only).
- Interest paid monthly into account and is calculated on average balances
- Access to cash backed loan of up to 90% of your deposit

CALL AND TERM DEPOSITS

Our CBA Deposit Accounts are designed to offer maximum return on investment. They offer flexible investment periods with interest that is paid upon maturity or at predetermined times of the year. We give you the choice of investing in both local and designated foreign currencies.

The Call Deposit Account is ideal for the saver who wants to earn high interest over a short term and still have funds to use as needed. With the Call Deposit you may invest for a minimum period of 7 days. The principal amount, plus interest, is paid upon maturity.

The Fixed Deposit Account offers a high-yield return and allows you to determine how long you want to invest. You may choose to invest for 1-12 months with the option to roll the account over after that time. With this option you get interest paid upon maturity.

We will pay interest, on our local currency interest bearing Call and Fixed Deposit Accounts, at a minimum interest rate of 70% of the Central Bank Rate (CBR) as provided for in the law. CBR is advised from time to time by the Central Bank of Kenya (CBK).

How much do I need to start?

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<th>Call Deposit</th>
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<tr>
<td>Minimum Deposit</td>
<td>Kes 500,000.00 or USD 10,000 or GBP 10,000 or Euro 10,000</td>
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<tr>
<td>Minimum Tenor</td>
<td>1 Month</td>
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<td>Early Liquidation</td>
<td>Forfeit full interest</td>
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An exciting benefit now available to you is that you will have access to personal overdrafts and / or loans of up to 90% of your Fixed Deposit. For cash secured lending please note that the said deposit will be placed in a non interest earning account.

OPENING AN ACCOUNT

WHAT WE NEED FROM YOU

You can open an account by visiting any of our branches and signing the Personal Banking Account opening form which authorizes us to open the account. You can also open the account online at http://cbagroup.com/open-an-account-online/

When you open a new account with us, we are required by law to ask you to prove who you are. This is to safeguard your money as well as comply with money laundering regulations and to help stop criminals using financial products or services to move money around. These security checks apply to both new and existing customers.

As well as fulfilling our legal responsibility, we aim to combat financial crime and protect you from criminals who might otherwise use your name without your knowledge.
PERSONAL ACCOUNT OPENING REQUIREMENTS

Kindly follow the following links to view the requirements of the various accounts:

https://onlineaccount.cbagroup.com/retail/
http://cbagroup.com/be-more/get-hooked-up/

We reserve the right not to open the account in certain cases.

JOINT ACCOUNTS

You can open a joint Account with other people. If your Account is a Joint Account, the obligations of the signatories are joint and several. All signatories will sign an "Account Mandate" which governs how the Account is to be operated.

A joint Account can be closed in the same way that the joint account is operated, subject to our discretion. If you want to change the way the Account is operated, you must complete a new mandate authority which should be signed as per the existing mandate.

Before you open a joint Account, you should understand that:

- each of you is liable for the debts on the Account;
- if the Account is overdrawn each of you are liable to pay us the overdrawn amount;
- if any joint holder dies, we can treat the credit balance in the Account as owing to the rest of;
- we can deposit to your joint Account any cheques payable to any one or more of the joint holders.

DIASPORA ACCOUNT OPENING REQUIREMENTS

- Duly filled account opening application form
- One recent coloured passport size photo.
- Identification Documents: Provide a copy of a Kenyan National identity card or a copy of a valid passport. (Top inner cover, Signature page, R. No File Page, Bio Data and Photo pages)
- Copy of a Kenya Revenue Authority (KRA) PIN certificate
- Proof of residential address- recent utility bill e.g. water, electricity or telephone bill; a copy of driving licence or identification card that indicates the residential address is acceptable.
- Referee OR contacts for two next of kin OR a letter of introduction from employer.
- Proof of income-Bank statement or payslip
- For USA residents, fill out the W9 form.

THE FOREIGN ACCOUNT TAX COMPLIANCE ACT (FATCA)

Effective 11th March 2015, we commenced the application of the revised on-boarding procedures for customers that have US indicators as per the provisions of the Foreign Account Tax Compliance Act (FATCA).

The Foreign Account Tax Compliance Act (FATCA) is an American law that was enacted in 2010 but only became effective from 1 July 2014. CBA having signed an agreement with the US Internal Revenue Authority (IRS) has undertaken to enforce the key provisions of the Act with regards to:

- Revising its on-boarding procedures for US Persons;
- Requesting for additional KYC documentation from both pre-existing and new US customers;
- Applying withholding 30% on specified US-sourced income for customers that do not comply with the Bank's additional KYC requirements; and
- Reporting of US accounts to the IRS on an annual basis.
ALLOWING OTHERS TO USE YOUR ACCOUNT

GENERAL
If you tell us in writing, we will allow another person to use your Account. If a personal account holder wants to authorize a third party to have signing powers on their account, they need to complete the power of Attorney (POA) Form. As the account holder, you are liable for all debts incurred by that person using your Account. Those debts include any overdrawn amounts and interest on those amounts.

WHAT CAN AN AUTHORISED PERSON DO?
If you authorize another person to use your Account, that person can do most things that you could do yourself. For example, they can:

- draw cheques on your Account;
- order cheque books;
- stop, or remove a stop on, cheques on your Account;
- overdraw your Account;
- order additional statements;
- be issued with an Account debit Card;
- receive payment of deposit money and interest;
- re-invest money in a Term Investment Account;
- get any information from us about your Account;
- authorize us to make payments from your Account;
- deal in foreign currencies;

The authorized person will not be able to:

- open new Accounts in your name;
- alter your details;
- authorize any other person to operate on the Account; or
- close the Account.
CANCELING THE AUTHORITY
You can cancel the authority at any time. We will act on this request as soon as we are notified of the cancellation. You will, however, be liable for:

- any transactions made prior to the authority being cancelled, regardless of when the transactions are debited to the Account; and
- any future dated payments, cheques or authorities established by the person you authorized prior to the cancellation of the authority.

OVERDRAWING YOUR ACCOUNT
Usually, you can only use your Account if it is in credit. If we approve overdrawing of your account, we will charge you a fee calculated on the overdrawn daily balance plus a processing fee as advised at the time of request to overdraw the account.

You should:
- not draw funds against uncleared effects;
- not withdraw more than the available funds in your Account when no formal overdraft arrangements exist;
- ensure that you do not incur fees that will overdraw your Account when no formal overdraft arrangements exist; or
- not overdraw your Account beyond the agreed overdraft limit when formal overdraft arrangements exist.

You cannot rely on us letting you overdraw your Account without prior arrangement. We are not required to honour cheques or other payments (e.g. standing orders or direct debits) where the value exceeds the balance of your Account.

If you have overdrawn your Account without our prior written approval, including where cheques you have deposited are dishonoured or standing orders you have arranged with us are paid, you must repay the overdrawn amount to us immediately the Account is overdrawn (or further overdrawn), unless we make an alternative arrangement with you.

We can charge you extra fees where your Account is overdrawn.

INTEREST RATES
In compliance with the Banking (Amendment) Act 2016, we will determine the applicable interest rates on Lending Accounts and Interest bearing accounts based on the Central Bank Rate (CBR).

As a result, the maximum interest rate for all local currency credit facilities will be 4% above the CBR. The bank will also pay a minimum interest rate of 70% of the prevailing CBR on local currency interest bearing deposits, as provided for in the law.

INTEREST THAT WE PAY TO YOU
If you have money in your Interest Bearing Account, you may earn interest. Details of interest rates that apply to your Account are:

- printed on your Account statement (if applicable);
- set out in our Personal Deposits - Interest Rates;
- available by contacting our Customer Contact Centre on +254 711 056444; and
- Available at any of our branches.

Interest paid will be net of Withholding tax currently at 15% p.a.
WHEN YOU STOP USING YOUR ACCOUNT

INACTIVE ACCOUNTS
If your Account becomes inactive, we may close your Account after issuing a 30 day notice to the last known address. Your Account becomes inactive if:
- you do not make any deposits or withdrawals during a continuous 6 month period; and
- the balance of your Account is nil or in debit without any arrangements.

UNCLAIMED MONEY
If your Transaction Account or Savings Account has not been transacted on by way of a customer initiated deposit or a withdrawal for more than 5 years, we are required to treat the funds in your Account as “unclaimed money”. This means that we will be required to forward any credit balances to the Unclaimed Financial Assets Authority. We will also close your Transaction or Savings Account at that time.

We will attempt to contact you in writing prior to the account closure to inform you of the actions required to keep the account open, or alternatively allow you to discuss other account options that may be more suitable to your needs.

CLOSING ACCOUNTS
The Bank may at any time, upon notice to the Customer, terminate or vary its business relationship with the Customer and in particular but without prejudice to the generality of the foregoing, the Bank may cancel credits which it has granted and require the repayment of outstanding debts resulting therefrom within such time as the Bank may determine.

We can close an Account upon written request that is in credit; we will pay you the credit balance after allowing for accrued fees and charges, if any.

If we close your Account:
- all Cards will be cancelled; and
- you must immediately cancel any automatic payment authorities linked to your Account. Automatic payment authorities will continue until cancelled by you.
- Internet/Mobile banking facilities will be cancelled.

HOW WE CALCULATE YOUR CLOSING BALANCE IF YOUR ACCOUNT IS IN CREDIT
The credit balance of your Account is calculated as the current balance plus any deposit interest, less any accrued Account fees, debit interest and government charges applicable up to the closing date. Any monthly or quarterly fees will apply even though the Account has been open for only part of the month or quarter.

WHAT YOU MUST DO WHEN YOU CLOSE YOUR ACCOUNT
To close your account, you must:
- tell us in writing;
- return all Cards on the Account (cut diagonally in half for your protection), including any additional Cards;
- return all unused cheque leaves;
- cancel all standing orders/direct debits or direct credit arrangements; and
- pay the total amount owing (if any).
PAYMENT SERVICES

Payment Services are available on our products, including transaction, investment and loan products as prescribed in the products terms and conditions.

BRANCHES
At a branch you can:
- open an Account;
- check Account balances;
- get details of your transactions;
- order a statement;
- be issued with your Visa Debit Card;
- make withdrawals;
- transfer funds;
- apply for credit facilities
- deposit cash or cheques;
- sign up for Internet Banking;
- sign up for Mobile Banking;
- apply for a safe custody facility; and
- ask for information about products that may suit you.

ATMS
FEATURES AND BENEFITS
A Card or Credit Card can be used to access your Nominated Accounts at any ATM that accepts our Cards. You will find our ATMs outside many branches and at other convenient locations. Using a Card and PIN you can:
- withdraw cash;
- deposit cash (notes only) in some ATMs
- transfer money between linked Accounts; and
- check Account balances

RISKS
You should ensure that other people do not observe you keying in your PIN. Once your PIN is known by another person, they can make unauthorized transactions on your Account(s).

In some circumstances you will be liable for those transactions. Money is at your risk as soon as it becomes visible or available at an ATM.

SOME RULES ABOUT ATMS
You can also access your Accounts using the ATMs of most other financial institutions. While you may not be able to perform every type of transaction at these ATMs, you can check your Account balance and withdraw cash.
When using one of our ATMs, the minimum cash withdrawal in any transaction is Kshs. 500 (subject to the necessary note denominations available).

The maximum amount of cash you can get through ATMs on any one day is a total of Kshs. 40,000 per Card or Credit Card (your daily cash limit).

When another financial institution's ATM is used, the maximum and minimum withdrawal amounts are determined according to the relevant institution and you may incur an ATM Operator fee for each transaction. We are not responsible for any restrictions or conditions on the use of an ATM imposed by any other financial institution.
CHEQUES

FEATURES AND BENEFITS
Cheques allow you to make payments to other parties if you do not wish to pay by cash or electronic means. Cheque payments can only be made if your Account allows for cheque access.

Other important information
• What is a cheque?

A cheque is a written order to a financial institution to pay a sum of money on demand.

• Time taken for clearing a cheque

The usual time for clearance of a cheque is 2 Working Days. You should ask us for an estimate of the time it will take if you need to know.

Normally, you will not be able to withdraw the value of a cheque you deposit until the cheque is cleared, even though your Account may be credited with the proceeds of the cheque.

THIRD PARTY CHEQUE DEPOSITS
Cheques can only be deposited into the Account of the person or company named as the payee on the cheque.

HOW AND WHEN CAN A CHEQUE BE STOPPED?
You can stop payment of a cheque you have written by telling us before the cheque is paid by us. Speed is important. You can tell us initially by telephone or email. This will put a hold on your cheque for a short time until you give us written instructions. You can do this at any of our branches. You should identify the cheque clearly by giving the amount, number and date of the cheque and to whom it is payable.

REDUCING THE RISK OF UNAUTHORISED ALTERATION
When you write a cheque, you should take care to reduce the opportunity for forgery and fraud. You have a duty to fill out the cheque so as not to mislead us or make it easy for someone else to alter your cheque.

You should:
- not leave gaps between the words or figures;
- begin the amount in words as close as possible to the left-hand side;
- begin the amount in figures as close as possible to the currency sign;
- never write a cheque in pencil or ink that can be rubbed out;
- never sign a cheque before it is used or filled out; and
- always write the amount of the cheque in words as well as figures, because words are harder to alter without your authority.
CHEQUES UNPAID OR “DISHONOURED”

Your cheque could be returned unpaid or “dishonoured” in certain circumstances, such as where:

- there is not enough money in your Account to cover the cheque;
- there is some irregularity with your cheque. For example your cheque is unsigned; is more than 6 months old, is post-dated (i.e. bears a date that has not arrived); or has been materially altered (e.g. by a change of the amount originally stated in it) and you have not signed the alteration;
- you have instructed us to stop payment of your cheque;
- we have received notice of your mental incapacity, or of your death;
- we have stopped all transactions on your Account; or
- we have frozen your Account where required by law or court order.

If we dishonour your cheque, we will not pay the cheque and will charge you a fee. If a cheque you have deposited is dishonoured, we will tell you. We will reduce the balance of your Account by the amount of the cheque if we have already credited your Account with that amount. We will also charge you a fee.

BANKERS’ CHEQUES

FEATURES AND BENEFITS

A “bankers’ cheque” is a cheque that a bank draws on itself. Bank cheques are generally treated in the same way as ordinary cheques. Although many people regard bank cheques as cash, in certain circumstances the bank cheque might not be paid by the bank that issues it:

FORGED OR UNAUTHORISED BANK CHEQUES

If the signature of an officer of a bank is forged or placed on a bank cheque without the bank’s authority, the bank is not legally liable to honour it.

BANK CHEQUE MATERIALLY ALTERED

A bank will dishonour a bank cheque which has been fraudulently and materially altered. A bank will cooperate with any holder of a cheque, or a person who is about to receive it, who wants to verify that the cheque is a valid bank cheque.

BANK CHEQUE REPORTED LOST OR STOLEN

Where a bank is told that a bank cheque is lost or stolen and is satisfied that this is the case, the bank will not honour it if it is presented for payment by a person who has no right to it. The bank can provide a replacement bank cheque for a fee.

POINT OF SALES (POS) SERVICES

FEATURES AND BENEFITS

You can use your Debit Card and PIN to pay for goods and services from many retail and service outlets.

RISKS

You should ensure that other people do not observe you keying on your PIN while using POS facilities. Once your PIN is known by any other person, they might be able to make Unauthorized Transactions on your Account. In some circumstances you will be liable for those transactions.

Merchants do not have to accept your Card. We have no control over the hours which a Merchant operates nor the hours during which the Merchant will accept your Card.
DIRECT DEBITS

FEATURES AND BENEFITS
A direct debit arrangement is an agreement between you and a merchant in which you preauthorize the merchant to bill your Card or Account at predetermined intervals (e.g. monthly or quarterly) or at intervals as agreed by you. The amount may differ or be the same for each transaction.

SOME BENEFITS OF A DIRECT DEBIT ARRANGEMENT ARE:

- it ensures timely payments are made to the merchant;
- it saves you time as direct debits are processed automatically;

You should be aware however, if there are insufficient funds in your Account to cover the direct debit, you may be liable for both late payment fees charged by the merchant and additional bank fees will also apply.

You are encouraged to maintain a record of any direct debit arrangement you enter into with a merchant. To either change or cancel a direct debit arrangement you should contact the merchant at least 15 days prior to the next scheduled payment. Until you attempt to cancel the direct debit arrangement we must accept the merchants’ transaction.

Should your Card number be changed (i.e. as a result of lost or stolen card) you must request the merchant to change the details of your existing direct debit arrangement otherwise direct debits may not be honoured by us or the merchant may stop providing the goods and/or services.

Should you elect to close your Account or your Account is closed by us, you should contact the merchant to revise your direct debit arrangement as the merchant may stop providing the goods and/or services.

STANDING ORDERS

FEATURES AND BENEFITS
You can arrange for us to transfer payments from your Account automatically, so that you do not have to remember to make the payments yourself. This service is particularly useful for making loan payments, either to us or to another financial institution.

Unlike direct debits, the person you are paying does not need to know your personal details, such as your Account number (unless the person you are paying is us).

You can instruct us at any time to cancel the service; however you must tell us at least one Bank Business Day before your next transfer order is due.

RISKS
We will attempt to make payments on the days you tell us to. However, we are not responsible for:

- failing to make a payment;
- making a late payment; or
- any other failure to follow your instructions.

If we do not make the payment, you are still responsible for making that payment. You must ensure that there are sufficient cleared funds in the Account when the payment is due. If there are not sufficient funds, the payment may not be made, and you may be charged a dishonour fee.

If you do not tell us of cancellation of a transfer order at least one Bank Business Day before the next payment date, we may make that payment regardless of your instruction not to do so.
STOPPING A STANDING ORDER
If you have set up a Standing order from your Account, and you want to stop a specific transfer, you will need to tell us in writing at least one Bank Business Day before that transfer order is due and tell us:

- the amount of the transfer;
- the payee;
- when the transfer is due; and
- your Account that the transfer is to be deducted from.

OTHER IMPORTANT INFORMATION
We can cancel your instruction for a transfer order at any time by telling you in writing. We will also stop transfers in other circumstances (for example, death or bankruptcy).

FOREIGN CURRENCY SALES AND PURCHASES

FEATURES AND BENEFITS
We can buy from you, or sell to you, foreign currency notes (subject to any restrictions imposed by the issuing countries). You can order foreign currency notes from any branch. Orders are subject to currency being available to us.

You may need to give us reasonable notice if you want to order foreign currency. Purchases are subject to certain currency and denomination restrictions.

RISKS

(I) EXCHANGE RATE RISK

Different exchange rates apply for buying and selling foreign currency. We calculate both sales and purchases on the rate applying at the time of the sale or purchase.

If you sell foreign currency to us, the exchange rate applying at the time we purchase the currency may be more or less favourable to you than the time at which you purchased the foreign currency. The sale of foreign currency by you may result in a loss to you.

If we sell foreign currency to you, the exchange rate applying at the time you buy the currency may be more or less favourable to you than the time at which you spend the foreign currency. This means that when you spend the foreign currency, it may be worth less to you.

Particular foreign currencies might not be available to purchase at the time you wish to do so.

FEES AND CHARGES
You can find details of fees and charges applicable to particular Payment Services in the Personal Banking Tariff Guide.
**ELECTRONIC ACCESS METHODS**

**SOME RULES ABOUT YOUR CARD**
These rules apply to all transactions involving the use of a Card and PIN.

**YOUR CARD AND PIN**
You will receive a Card in the branch 4 days after you open your Account. You are required to acknowledge receipt of the Card by signing an acknowledgement at the branch where the Card is issued.

A Card is valid only if it has been signed by you and is used during the validity period shown on the face of the Card. You must destroy any Card that is no longer valid by cutting it diagonally in half. For cards with chips, the chip should also be cut in two.

A PIN will be issued to you together with the card. A PIN is a 4 digit number.

At any time the PIN can be changed by going into your nearest CBA ATM. You should change your PIN if a record of the PIN has been lost or stolen. You should also report your card lost and/or stolen to our Contact Centre.

**USING YOUR CARD**
You agree that we can debit your Account with all transactions performed using your Card.
We may assign any date we consider appropriate to a debit or credit to your Account (except that, in the case of a debit, the date must not be earlier than the date on which the relevant transaction occurs).

When you perform a transaction at an ATM or POS terminal, you authorize us to act on the instructions entered into the terminal. When making purchases using POS you should ensure that the transaction amount is correct before you accept the transaction. By pressing the "OK" button you indicate your agreement that the transaction is correct.

When you are withdrawing cash at a branch you may be required to provide a second form of identification, such as a passport National ID before we process the withdrawal.

In addition, you may also obtain cash with your Visa Debit Card at any ATM.

**AT A MERCHANT**
You can normally use your Card to obtain goods and services at Merchants (such as shops, restaurants and theatres) locally and in in most overseas countries, where the Card Scheme logo is displayed.

The fact that the Card Scheme logo is displayed at a Merchant's premises does not mean that we guarantee that all goods and services available there may be obtained by using the Card.

Visa promotional material displayed on any premises cannot be taken as a warranty by the financial institution, Merchant or any person carrying on business there that all goods and services available at those premises may be purchased with your Card.

We have no control over the hours a Merchant may be open for business. The hours during which a POS terminal will be available may therefore vary in accordance with the Merchant's opening hours.

**ALL TRANSACTIONS**
We are not responsible for goods or services obtained by using the Card, unless the law makes us liable. If you have a complaint or concern about goods or services purchased with your Card, you must resolve them directly with the Merchant.

You can access funds in your Account at any international ATM where the Card Scheme logo is displayed, by using your Visa Debit Card and PIN. To access funds from your Account at an overseas ATM, select the 'credit' button.
Transaction fees apply for the use of ATMs overseas. If the amount of the transaction is more than your available balance, the transaction may be rejected and no fees will be charged.

Some overseas ATM locations may impose a surcharge when you use their ATM to make a withdrawal. Surcharges will not appear as a separate item on the account statement, but will be included in the total transaction amount shown.

All overseas transactions will be converted into Kenya Shillings by Visa International in accordance with its rules. Transactions will either be converted directly from the currency in which the transaction was made to US dollars and then converted to Kenya Shillings dollars by Visa International.

**TRANSACTION LIMITS ON CARDS**

The maximum cash withdrawal does not apply when you make a withdrawal over the counter in a branch.

You will be advised of the maximum cash withdrawal limit when the Card is issued, and you will be advised of any subsequent changes we make to that limit.

**VOUCHERS AND RECEIPTS**

When you use your Card, the Merchant or financial institution or any other party you are using the Card with, is obliged to give you a receipt.

You must check the correct amount is entered on a POS terminal before you authorize the transaction. You must also check that the amount on any receipt received is correct.

You agree that the amount shown on any cash withdrawal receipt or transaction record is sufficient evidence of the cash price of the goods or services or the amount of the withdrawal to which that transaction record relates.

You should keep all transaction records given to you by Merchants and financial institutions, or issued by ATMS, to help you check statements.

**THE CARD REMAINS OUR PROPERTY**

The Card remains our property and you agree to return the Card to us on cancellation or at our request.

**PROTECTING YOUR CARD AND PIN**

To protect the Card you must:
- sign it as soon as you receive it;
- carry it with you whenever you can;
- regularly check that you still have it; and
- do not give the Card to anyone else, including a family member or friend.

When you select a PIN we suggest that you select a PIN that can be remembered without needing to record it. You must avoid using any number that could be linked to you by other persons such as your date of birth or any alphabetical Code which is a recognizable part of your name.

By selecting a PIN which can be linked to your date of birth or alphabetical Code, this can make it easier for other people to guess the Code and lead to fraudulent activity on your account. When you select a PIN, you should test it to ensure that it has been successfully established.

To protect your PIN, you should:
- try to memorize it;
- destroy any letter from us telling you the PIN;
- make sure that nobody watches you entering your PIN at a terminal;
- be ready to make a transaction when you approach a terminal; and
- make sure that you do not leave anything behind when you complete a transaction.
You must take special care if you decide to record a memory aid for a PIN. Any record of a PIN must be kept separate from the card unless it is well disguised.

For example, you must not keep the Card and undisguised PIN together:

- in a wallet, bag or briefcase even if in different compartments;
- in a car even if in different areas of the car;
- in an office or at home in the same room; or
- in any other situation where the card and PIN can be found together and used.

You must not write or indicate the PIN on your Card, even if it is disguised.

ADDITIONAL CARDHOLDERS

Each Additional Cardholder can also select their own PIN. You must ensure that each Additional Cardholder protects their Card and stores their PIN as safely as the account terms and conditions require you to protect and store yours.

WHAT TO DO IF YOU THINK THAT YOUR SECURITY HAS BEEN COMPROMISED

TELL US IMMEDIATELY

You must tell us immediately if the Card or a record of your Code is lost or stolen (including if the Card is captured by an ATM) or you suspect that Unauthorized Transactions have been made on your Nominated Account.

The best way to make a report is to call our Contact Centre on +254 711 056444

Alternatively, or if our telephone reporting service is unavailable, you should report the loss, theft or misuse at any CBA branch.

You will need to give us all relevant information so that we can suspend access to your Accounts using that Electronic Access Method. You must confirm in writing any notice given to us by telephone, which will help us to effectively deal with the report.

If you unreasonably delay in notifying us of the misuse, loss or theft, you may be liable for all of the actual losses that occur between when you became aware of (or should reasonably have become aware of) the misuse, loss or theft and when you actually notified us.
PROPERTY FINANCING PROPOSITION
This is a personal banking loan product granted to individuals to purchase residential / nonresidential property, plot purchase, buy and build, construction loans, equity release, revolving home line of credit and balance transfers from other financial institutions.

PROPERTY PURCHASE
This refers to financing of:
- A ready and/or off plan single residential Unit
- An Investment in a single residential unit
- An investment in residential multiple dwelling units
- An Investment in a commercial property e.g. office space, shop etc.

PLOT PURCHASE
This refers to financing
- To purchase single user residential plot
- To purchase multi-dwelling residential plot
- To purchase Investment commercial plot

CONSTRUCTION LOANS
This refers to financing
- To construct a single residential unit
- To construct single residential unit for investment purposes
- To construct multiple residential dwellings for investment purposes

EQUITY RELEASE
The loan facility is granted against an existing mortgage or on a property that is free of encumbrance. Loan granted against
- Single Residential Unit
- Investment Residential single unit
- Investment residential multiple dwellings
- Investment commercial property
The loan amount is pegged to the value built in the property. Value builds in a property as a result of any of the following;
  a) Customer repays a portion of the initial loan amount.
  b) Repays the entire loan amount.
  c) Property value appreciates over a period of time.

BUY AND BUILD
This refers to financing for purchase of plots and simultaneous construction on said plot

The property financing lending is secured by a mortgage lien over the property being purchased. Finance is granted in form of a term loan or a revolving fund with a tenor of up to a maximum of 25 years subject to customers' retirement age or age 65 years for self-employed customers.

The term loan is repayable in equal monthly installments comprising of principal and interest amount. The revolving fund will operate similar to the overdraft facility.

The interest rate applicable is based on the Central Bank Rate (CBR) as advised from time to time by Central Bank of Kenya (CBK) plus a margin of up to 4% on local currency credit facilities.

For foreign currency credit facilities the applicable interest rates will be determined using the bank approved Asset Pricing Model (APM) and subject to necessary approvals.
If you are looking to own your own home and down payment or closing costs are slowing you down, look no further than the 105 OYOH.

We offer 100% Mortgage with an option of a further 5% advanced to offset part of your closing costs such as stamp duty, valuation and legal fees.

105 OYOH will put the keys into your hands sooner than you think, with minimum fuss.

**Benefits:**
- Flexible repayment terms
- When assessing ability to repay joint, rental and alternative incomes will be considered. Joint income from spouse, siblings and children will be considered in assessing repayment ability
- Bank finances all amounts required to own the property
- Mortgage Protection Insurance (MPI) cover limit up to Kes.20M without need for medical checkup, retrenchment cover and social perils cover included
- Competitive Interest rates

**Features:**

<table>
<thead>
<tr>
<th>Loan purpose</th>
<th>Purchase of residential property</th>
</tr>
</thead>
<tbody>
<tr>
<td>Loan amounts</td>
<td>Minimum amount: Kshs. 1,000,000.00</td>
</tr>
<tr>
<td></td>
<td>Maximum amount: Pegged to customer’s repayment ability</td>
</tr>
<tr>
<td>Loan tenor</td>
<td>No minimum repayment period</td>
</tr>
<tr>
<td></td>
<td>Maximum period: 25 years subject to retirement age</td>
</tr>
<tr>
<td>Percentage of Financing</td>
<td>Loan to value Ratio: up to 105% of the selling price or value of property, whichever is lower</td>
</tr>
<tr>
<td>Loan currency</td>
<td>Kenya Shillings</td>
</tr>
<tr>
<td>Interest rates</td>
<td>Pegged to a maximum of 4% above CBR for local currency loans</td>
</tr>
<tr>
<td>Facility Fee</td>
<td>Kshs. 1% one off of loan amount</td>
</tr>
<tr>
<td>Debt to Income Ratio</td>
<td>Not exceeding 60% of Net Salary</td>
</tr>
<tr>
<td>Free cover limit</td>
<td>For loan amount of Kshs. 20 million and below</td>
</tr>
</tbody>
</table>

**Documentation Requirements:**
- Duly completed and signed loan application form
- Copy of National ID and / or Passport
- Letter from employer confirming terms and conditions of employment if applicant is salaried
- Residential address confirmation through any of the following:
  - Utility Bill
  - Tenancy Agreement
  - Letter from Employer or Lawyer listed in the Bank’s panel or Area Chief or Church/Mosque clergy confirming residential address
- Copy of Sale Agreement
- Copies of the latest 6 months pay slips
- Latest 6 months bank statements (CBA customers do not need to provide)
- Valuation report over the property by Bank’s approved valuers
Rates and Fees

- Legal Fees
- Valuation fees
- Stamp duty (4% of cost of property or value on the open market)
- Excise duty
- Insurance fees i.e. Domestic package and Mortgage protection cover

Below is an illustration of the 105% Mortgage financing compared to 90% mortgage financing:

<table>
<thead>
<tr>
<th></th>
<th>90% Mortgage Financing</th>
<th>105% Mortgage Financing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchase Price</td>
<td>8,000,000.00</td>
<td>8,000,000.00</td>
</tr>
<tr>
<td>Down Payment-10% of Purchase Price</td>
<td>800,000.00</td>
<td>NIL</td>
</tr>
<tr>
<td>Estimated Major Closing costs (5% of Purchase Price)</td>
<td>400,000.00</td>
<td>400,000.00</td>
</tr>
<tr>
<td>Annual Insurance Premium (Payable upfront for 3 years)</td>
<td>NIL</td>
<td>36,000.00</td>
</tr>
<tr>
<td>Upfront Contribution Required To Access Mortgage Loan</td>
<td>1,200,000.00</td>
<td>36,000.00</td>
</tr>
<tr>
<td>Mortgage Loan Amount Granted</td>
<td>7,200,000.00</td>
<td>8,400,000.00</td>
</tr>
<tr>
<td>Monthly Repayment</td>
<td>Kshs. 92,219.80</td>
<td>Kshs. 107,589.77</td>
</tr>
<tr>
<td>Mortgage Protection insurance</td>
<td>Kshs. 36,000</td>
<td>Kshs. 42,000</td>
</tr>
<tr>
<td>Domestic Package insurance</td>
<td>Kshs. 9,000</td>
<td>Kshs. 10,500</td>
</tr>
</tbody>
</table>
**CBA MORTGAGE GUIDE-SUMMARY**

Please find below the actions that will follow upon acceptance of the Letter of Offer and the costs that are associated with the valuation of property and registration of title.

<table>
<thead>
<tr>
<th>Step</th>
<th>Activity</th>
<th>By whom</th>
<th>Approximate time frame*</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Letter of Offer acceptance</td>
<td>Yourself</td>
<td>2 days</td>
</tr>
<tr>
<td>2.</td>
<td>Valuation of property</td>
<td>CBA Approved Valuer</td>
<td>4 days</td>
</tr>
<tr>
<td>3.</td>
<td>Medical test [applicable for mortgage amounts above Kshs. 20M]</td>
<td>Yourself</td>
<td>4 days</td>
</tr>
<tr>
<td>4.</td>
<td>Instructions to lawyer to prepare charge document</td>
<td>CBA Bank</td>
<td>1 day</td>
</tr>
<tr>
<td>5.</td>
<td>Charge preparation</td>
<td>Advocate</td>
<td>1 week</td>
</tr>
<tr>
<td>6.</td>
<td>Charge sign off</td>
<td>Yourself</td>
<td>2 days</td>
</tr>
<tr>
<td>7.</td>
<td>Charge execution</td>
<td>CBA Bank</td>
<td>3 days</td>
</tr>
<tr>
<td>8.</td>
<td>Proof of Land Rates and Land Rent payment</td>
<td>Yourself</td>
<td>5 days</td>
</tr>
<tr>
<td>9.</td>
<td>Government valuation</td>
<td>Government Valuer</td>
<td>1 week</td>
</tr>
<tr>
<td>10.</td>
<td>Stamp duty payment</td>
<td>Advocate</td>
<td>3 days</td>
</tr>
<tr>
<td>11.</td>
<td>Lodging documents with Lands office for stamping and franking</td>
<td>Advocate</td>
<td>1 day</td>
</tr>
<tr>
<td>12.</td>
<td>Registration of documents</td>
<td>Advocate</td>
<td>4 weeks</td>
</tr>
<tr>
<td>13.</td>
<td>Delivery of registered documents to the Bank</td>
<td>Advocate</td>
<td>1 day</td>
</tr>
<tr>
<td>14.</td>
<td>Release of loan proceeds to the Vendor / Seller</td>
<td>CBA Bank</td>
<td>1 day</td>
</tr>
<tr>
<td>15.</td>
<td>Confirmation of premium payable from the insurance company</td>
<td>CBA Insurance Agency</td>
<td>2 days</td>
</tr>
<tr>
<td>16.</td>
<td>Loan account set up</td>
<td>CBA Bank</td>
<td>1 day</td>
</tr>
</tbody>
</table>

* The timelines indicated are approximate and mainly dependent on 3rd parties.
<table>
<thead>
<tr>
<th>Item</th>
<th>Cost / Rate</th>
<th>Timing (When payment is due)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Facility / loan processing fee</strong></td>
<td>1% of loan amount; (minimum Kshs. 10,000)</td>
<td>On return of signed offer letter</td>
</tr>
<tr>
<td><strong>Valuation fee</strong></td>
<td>Graduated as below and determined by the Valuation Act</td>
<td>Upon completion of the valuation exercise.</td>
</tr>
<tr>
<td></td>
<td>• 1st Kshs. 2 million at 1%</td>
<td>The fee note will accompany your copy of the valuation report.</td>
</tr>
<tr>
<td></td>
<td>• Residual amount at 0.25%</td>
<td></td>
</tr>
<tr>
<td></td>
<td>The above fees are subject to VAT plus other valuation costs as agreed with the valuer e.g. search fee etc.</td>
<td></td>
</tr>
<tr>
<td><strong>Stamp duty charge</strong></td>
<td>• <strong>Transfer</strong>: 2% - 4% of value of property</td>
<td>Upon successful application of consent to charge. This fee is payable to the Government of Kenya</td>
</tr>
<tr>
<td></td>
<td>• <strong>Charge</strong>: 0.1% of value of property</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• <strong>Discharge</strong>: 0.05% of value plus Handling fees (for mortgage takeovers and equity release)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(All stamp duty charges are subject to prevailing Land Laws of Kenya)</td>
<td></td>
</tr>
<tr>
<td><strong>Lawyers fee</strong></td>
<td>Approximately 1% – 1.5% of loan value plus VAT + other legal fees</td>
<td>Upon registration of title. This refers to registration with the relevant government bodies that the banks interest is noted on the said title and it is payable to the lawyer that the customer chose from our approved panel.</td>
</tr>
<tr>
<td><strong>Consent to charge</strong></td>
<td>Between Kshs. 2,000 – Kshs. 20,000.</td>
<td>After signing the charge document and it is payable to relevant County Council for Land Rates and Ministry of Lands offices for Land Rent</td>
</tr>
<tr>
<td>Land rates (City Council)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Land rent (Ministry of Lands)</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Life Mortgage Protection cover premium</strong></td>
<td>0.55% p.a. of the loan amount. This will cover event such as Death, Disability and Retrenchment</td>
<td>First premium is payable at disbursement of loan proceeds.</td>
</tr>
<tr>
<td>Property (fire)</td>
<td>0.125% p.a. of insurable value</td>
<td>The timing of the annual renewal premium will be advised (90 days’ notice will be given prior to renewal date)</td>
</tr>
</tbody>
</table>

*The costs indicated are approximate and mainly dependent on 3rd parties*
Please note that:

- You should read the Bank’s Letter of Offer and Charge documents carefully.
- Please contact your Advocate to explain to you the contents of these documents. Sign the documents in his / her presence in order to witness your signature. This will ensure and signify that the legal implications of the contents of the Offer Letter and Charge documents have been clearly explained to you.

NB: The Advocate must be an advocate with a current, valid practicing certificate

- If the property you are purchasing is incomplete, please inform the Bank at the point of returning the Letter of Offer. Valuation will be carried out on completion of construction; and on your advice.
- The Security perfection process will only commence once all the approval conditions outlined in the Offer Letter are met.

Please note that the above summary is for your convenience and reference and does not replace your Letter of Offer [LOF].

Glossary of terms:

Security perfection – this is a legal process which is intended to secure performance of an obligation such as registration of a mortgage on a borrower’s title.

Stamp duty: This is a government tax on all property transfers and mortgage registrations and is a percentage of the property value according to the government valuer appraisal report.

Title: A document showing ownership of real property, giving a description of the property owned and any encumbrances against the property.

Charge execution: Formalization of a legal claim / lien on the property

Other disbursement costs: These are other costs that form part of the fee note by the lawyers and valuers relating to costs incurred while handling your transfer and these will include photocopying cost, transportation and communication costs.

Mortgage Takeovers: This is when a Bank offers to take over / buy out a running mortgage with another institution.
PERSONAL OVERDRAFT
An overdraft allows you to borrow money through your current account. An arranged overdraft is an overdraft that the Bank has approved for you, and you can borrow up to that limit.

Features:

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Overdraft purpose</td>
<td>To meet short term personal expenses</td>
</tr>
<tr>
<td>Overdraft limits</td>
<td>Maximum amount:</td>
</tr>
<tr>
<td></td>
<td>- Private Banking customers: 100% monthly net salary, Maximum of Kshs 500,000</td>
</tr>
<tr>
<td></td>
<td>- Other customers: 50% of monthly Net salary, Maximum of KShs 300,000</td>
</tr>
<tr>
<td></td>
<td>- Non-salaried: 100% monthly average account balance (Monthly balance calculated over one year). Maximum of Kshs 500,000 subject to security being adequate</td>
</tr>
<tr>
<td></td>
<td>- Minimum overdraft amount for all categories: Kshs 50,000</td>
</tr>
<tr>
<td></td>
<td>NB: Non-salaried customers must secure the overdraft</td>
</tr>
<tr>
<td>Overdraft tenor</td>
<td>12 months</td>
</tr>
<tr>
<td>Overdraft maturity</td>
<td>Renewable after 12 months subject to account being conducted satisfactorily</td>
</tr>
<tr>
<td>Loan currency</td>
<td>Kenya Shillings</td>
</tr>
<tr>
<td></td>
<td>Can also be advanced in US Dollars, Euro or Sterling Pounds</td>
</tr>
<tr>
<td></td>
<td>(If borrower's income is in that currency)</td>
</tr>
<tr>
<td>Customer age</td>
<td>Maximum 60 years old subject to retirement age</td>
</tr>
</tbody>
</table>

Documentation requirements:

- Application form completed and signed by the customer
- Copy of National ID and/or Passport and P.I.N
- Residential address confirmation through any of the following:
  - Utility Bill
  - Tenancy Agreement
  - Letter from Employer or Lawyer listed in the Bank’s panel or Area Chief or Church/Mosque clergy confirming residential address
- Proof of income stated in the application form i.e. Latest 3 months pay-slip and bank statements
- Letter from employer confirming terms and conditions of employment if salaried
- A personal financial statement for the non-salaried individuals
- Executed offer letter
PERSONAL UNSECURED LOAN

For those times you want to fund a special purchase or cover a major expense, CBA will cater for these situations with personal loans that can carry you through without impacting your finances in the long term.

Features:

<table>
<thead>
<tr>
<th>Loan purpose</th>
<th>To meet personal needs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Loan amounts</td>
<td>Maximum amount:</td>
</tr>
<tr>
<td></td>
<td>- Private Banking customers – Kshs 5,000,000</td>
</tr>
<tr>
<td></td>
<td>- Employer Scheme customer - Kshs 5,000,000</td>
</tr>
<tr>
<td></td>
<td>- Non Scheme customer - Kshs 3,000,000</td>
</tr>
<tr>
<td></td>
<td>Minimum amount: KShs 50,000</td>
</tr>
<tr>
<td>Loan tenor</td>
<td>Minimum repayment period: 6 months</td>
</tr>
<tr>
<td></td>
<td>Repayment period: Scheme Loans- Maximum of 6 years</td>
</tr>
<tr>
<td></td>
<td>Non Scheme Loans- Maximum of 5 years</td>
</tr>
<tr>
<td>Percentage of financing</td>
<td>100% of amount applied for subject to qualification</td>
</tr>
<tr>
<td>Loan currency</td>
<td>Kenya Shillings</td>
</tr>
<tr>
<td>Loan can also be advanced in US Dollars, Euro or Sterling Pounds (If borrowers income is in that currency)</td>
<td></td>
</tr>
<tr>
<td>Customer age</td>
<td>Maximum 60 years old subject to retirement age</td>
</tr>
<tr>
<td>Loan repayments</td>
<td>Salary must be channeled through the Bank either in the form of a direct salary credit or check off</td>
</tr>
</tbody>
</table>

Documentation Requirements

- Application form completed and signed by the customer.
- Copy of National ID and/or Passport and P.I.N
- Residential address confirmation through any of the following:
  - Utility Bill
  - Tenancy Agreement
  - Letter from Employer or Lawyer listed in the Bank’s panel or Area Chief or Church/Mosque clergy confirming residential address
- Proof of income stated in the application form i.e. Latest 3 months pay-slip and bank statements
- Letter from employer confirming terms and conditions of employment if salaried
- A personal financial statement for the non-salaried individuals
MOTOR LOANS

For some of us, a car is more than just a way to travel. It’s an extension of who we are. It’s a status symbol and a reflection of the hard work we’ve put in over the years. But a car is a serious expense and paying it off in one shot is often not an option. For this reason CBA offers motor loans that make buying your dream car easily affordable.

Features:

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Maximum loan amount</td>
<td>Nil- Depends on the repayment ability</td>
</tr>
<tr>
<td>Minimum loan amount</td>
<td>Kshs. 300,000</td>
</tr>
<tr>
<td>Percentage financed</td>
<td>Used cars - 80%, Show room cars - 90% of the selling price or value of the car whichever is lower</td>
</tr>
<tr>
<td>Currency</td>
<td>Kenyan Shillings</td>
</tr>
<tr>
<td></td>
<td>Can also be advanced in USD, EURO or Sterling Pounds (If applicants income or salary is in that currency)</td>
</tr>
<tr>
<td>Loan tenor</td>
<td>Show room cars- 5 years</td>
</tr>
<tr>
<td></td>
<td>Used cars- 4 years</td>
</tr>
<tr>
<td>Maximum age of cars financed</td>
<td>7 years</td>
</tr>
</tbody>
</table>

Documentation Requirements

- Duly completed and signed application form
- Copy of National ID and/or passport and P.I.N
- Copy of sale agreement or pro-forma invoice
- Current and valid driving license
- Letter from employer confirming terms and conditions of employment if applicant is salaried
- Six and twelve months bank statements for salaried and non-salaried customers respectively
- Residential address confirmation through any of the following;
  - Utility Bill
  - Tenancy Agreement
  - Letter from Employer or Lawyer listed in the Bank’s panel or Area Chief or Church/Mosque clergy confirming residential address
- Payslips for the latest 3 months (original) or copy certified by employer or a personal financial statement for the non-salaried
- Log book transfer fees Kshs. 500
- Copy of ID/certificate of incorporation and PIN certificate for seller
- Motor vehicle valuation from AA, Motor Dealer or a Motor Vehicle Valuer acceptable to the insurance company that is extending the insurance cover. The valuation should not be more than 2 months old
CREDIT CARDS

PERSONAL CREDIT CARDS
CBA can offer you great rates on credit cards and debit cards for daily transactions. Our card solutions provide the sort of freedom and flexibility that have kept our clients transacting with CBA for many years.

Benefits:
- International acceptance at over 24 million locations around the world, and offers cash access at more than 1 million VISA ATM’S
- Credit limit - up to 50 days free credit
- Option to pay full amount or only 20% of outstanding credit card balance and roll over the balance
- Buyers Protection: Free insurance cover on items purchased with your CBA Visa Credit Card for items lost, stolen, or accidentally damaged within 30 days of purchase up to Kshs 100,000 per claim
- Transfer balances from other cards
- Platinum and Gold cardholders are entitled to:
  - Travel Insurance
  - Free Supplementary Card(s)
  - Priority Pass
- Balance enquiry: Cardholders are able to check their credit card balance anytime by sending an SMS to a designated number
- Free Email statements
- Free SMS alerts: Cardholders receive an SMS message whenever they shop requesting them to call the Bank if the transaction is not theirs
- Payment date reminder: The Bank sends an SMS or email to remind customers of the payment date, total outstanding balance and minimum repayment amounts
- Balance notification (threshold warning): An SMS notification is sent out once the cardholder utilizes 75% of their card limit

Fees:

<table>
<thead>
<tr>
<th></th>
<th>Classic (Kshs)</th>
<th>Gold (Kshs and USD)</th>
<th>Platinum (KShs)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Joining fees (waived)</td>
<td>Refer to ARM</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Annual subscription</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unsecured Cards</td>
<td>Kshs.3,000 or USD 60</td>
<td>Kshs.5,000 or USD 100</td>
<td>Kshs.7,000</td>
</tr>
<tr>
<td>Secured Cards</td>
<td>Kshs.1,000</td>
<td>Kshs.2,500</td>
<td>Kshs.3,000</td>
</tr>
<tr>
<td>Supplementary cards</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unsecured Cards</td>
<td>Kshs.2,500 or USD 50</td>
<td>Annual subscription fee waived for the first 1st supplementary card. Subsequent cards Kshs. 3000 or USD 50.</td>
<td>Free for the first 5 cards; subsequent cards Kshs. 2,000</td>
</tr>
<tr>
<td>Secured Cards</td>
<td>Kshs.1,000</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Documentation Requirements

- Application form completed and signed by the applicant
- Proof of regular and qualifying income i.e. copies of the last 3 months’ pay-slips (for non-CBA account holders)
- Bank statements for the previous 6 months (for non-CBA account holders). These statements should be duly certified as true copies of the originals
- For expatriates, a letter from the employer confirming terms and conditions of employment or an original letter of appointment will be required
- Certified copy of National ID and/or Passport
- Passport photo duly certified for applicants who do not have a bank account at CBA
- Proof of residency i.e. utility bills - water, electricity or lease agreement
- Signed Terms and Conditions of use of the CBA VISA Gold and Classic credit cards
- Copy of PIN certificate
- For CBA customers, the salary must be cleared through CBA account to facilitate credit scoring. For non-CBA customers, proof of regular qualifying income will be required

PRODUCT TERMS

- To qualify, one must have a minimum Net monthly salary or income as below.
  - Classic Cards - Scheme Customers under the cba@work program and Non-scheme customers - Minimum Net monthly salary KShs.50,000
  - Gold cards - Minimum Net monthly salary KShs.100,000

<table>
<thead>
<tr>
<th>Card type</th>
<th>Minimum Net salary/income threshold</th>
<th>Limits (multiples of net salary)</th>
<th>Credit Card Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Platinum</td>
<td>KShs. 400,000</td>
<td>2.0 X</td>
<td>KShs. 600,000 and above</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Maximum card Limit 1.5M</td>
</tr>
<tr>
<td>Gold</td>
<td>KShs. 100,000*</td>
<td>1.5X</td>
<td>KShs.101,000 - KShs.599,999*</td>
</tr>
<tr>
<td>Classic</td>
<td>Kshs. 50,000 – KShs. 99,000</td>
<td>1X</td>
<td>KShs.25,000 – KShs.100,000</td>
</tr>
</tbody>
</table>

* Gold cards are denominated in KShs. and USD and amounts indicated above in USD equivalent.

- For contract and expatriate staff, we will manually control their card expiry dates on the card system to peg them to the expiry of their contracts or work permit respectively. Issuing of cards to contract or expatriate staff is subject to exceptional approval which must be supported by Head of Credit Analysis and approved by Head of Personal Banking and Head of Credit Risk Management, or their designates
- The customer has to have an account with us with an autopay instruction set up on the card.
- Channelling of Salary or income through a CBA account is a mandatory requirement and any exceptions to this must be approved by Head of Personal Banking and Head of Credit Risk Management, or their designates and subject to the customer earning a minimum monthly Net Salary of Kshs. 100,000 and above.
A positive Credit Reference Bureau (CRB) listing should accompany all credit card applications. Any exceptions to this must be supported by Head of Credit Analysis and approved by Head of Personal Banking and Head of Credit Risk Management, or their designates.

New Card applicants must take up the Credit Life Insurance.

**BUSINESS CREDIT CARD**

CBA Visa Business card provide our corporate and small to medium-sized business customers with a tool to manage costs and cash flow more efficiently, while at the same time simplifying book-keeping procedures and reducing dependency on petty cash.

**Features:**

- Annual subscription fee 1-5 cards Kshs. 5,000 per card
- Credit limit- up to 50 days free credit
- International acceptance at over 24 million locations around the world, and offers cash access at more than 1 million VISA ATM’S
- Ease cash flows
- Separate Company and Personal expenses
- Allows for one centralized payment to CBA, instead on many cheques to suppliers
- Improved convenience and speed from Corporate staff
- Flexible varying credit limits for each individual in the company
- Proof of expense accounting
- Credit Card facility is available in KShs and USD and expires after 5 years from the date a card is issued subject to renewal in advance

**Documentation Requirements**

- Application form completed and signed by the applicant
- Certified copy of National ID and/or Passport
- Passport photo duly certified for applicants who do not have a bank account at CBA
- Memorandum and Articles of Association
- Certified Audited accounts for the last two years
- Certified copies of your bank statements for the last 6 months
- Certified copy of Registration Certificate
- Signed Terms and Conditions of use of the CBA VISA Business Gold
### Features:

<table>
<thead>
<tr>
<th>Types of Insurances that are covered</th>
<th>Insurance’s that are normally placed or renewed for a fixed period of one year. Examples of such insurance policies are:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>- Fire and perils</td>
</tr>
<tr>
<td></td>
<td>- Motor Commercial or Private</td>
</tr>
<tr>
<td></td>
<td>- Industrial All Risks</td>
</tr>
<tr>
<td></td>
<td>- Workmen’s Compensation</td>
</tr>
<tr>
<td></td>
<td>- Burglary</td>
</tr>
<tr>
<td></td>
<td>- Golfers policy</td>
</tr>
<tr>
<td></td>
<td>- Medical Insurance</td>
</tr>
<tr>
<td></td>
<td>- Contractors all risk policy</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Benefits to the Customer</th>
<th>- Alternative source of borrowing</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>- Cash flow management</td>
</tr>
<tr>
<td></td>
<td>- Purchase all your insurance needs</td>
</tr>
<tr>
<td></td>
<td>- Convenient and simple documentation</td>
</tr>
<tr>
<td></td>
<td>- Easy application process</td>
</tr>
<tr>
<td></td>
<td>- No credit appraisal</td>
</tr>
<tr>
<td></td>
<td>- Quick processing time</td>
</tr>
<tr>
<td></td>
<td>- No hidden charges or fees</td>
</tr>
<tr>
<td></td>
<td>- Competitive pricing</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Product Requirements</th>
<th>- The total premium to be financed must be at least Kes. 25,000</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>- The insurance policies being financed must be placed with Insurance Companies acceptable to us</td>
</tr>
<tr>
<td></td>
<td>- The financing period must be between 4 to 10 months</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Denomination</th>
<th>Kshs, USD, GBP, Euro</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Turnaround Time</th>
<th>On completion of documentation it takes:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>- 48 hours if the first installment is paid in cash/direct debit</td>
</tr>
<tr>
<td></td>
<td>- Maximum 6 working days if the first installment is done by cheque</td>
</tr>
</tbody>
</table>
INSURANCE PREMIUM FINANCING (IPF)
This is a facility that enables you to pay your insurance premiums in installments rather than one lump sum.

Documentation:
- Fill in our IPF application form
- Provide a current cheque for the first installment or pay cash
- Provide postdated cheques or standing order for the remaining consecutive monthly installments
- For CBA customers, we can debit their account directly

TRANSACTIONAL BANKING - CASH MANAGEMENT

PRODUCTS AND E-CHANNELS

Cash Management Overview
- Account services
- Payments and Collections solutions
- Cards
- Ecommerce
- International Money Remittances
- EChannels
  - Internet Banking
  - Mobile Banking

What is Cash Management?
“The process of collecting, managing and investing (short-term) of cash to ensure a company’s financial stability and solvency.” – Investopedia.com

Cash Management is a core business for CBA and, we continually strive to be market leaders by providing a wide range of tailored solutions to meet the individual and specific needs of our clients. We are committed to exceptional service quality, as flexibility in adoption of new structures continues to be an important component of our strategy.

<table>
<thead>
<tr>
<th>Process</th>
<th>Channels</th>
<th>Internet, Mobile, Host to Host, ATMs &amp; Card, e-Commerce, Branches</th>
</tr>
</thead>
<tbody>
<tr>
<td>Collecting</td>
<td>Products &amp; Services</td>
<td>Cash &amp; Cheque Deposits, Mpesa Paybill, Electronic Transfers, CIT</td>
</tr>
<tr>
<td>Managing</td>
<td>Products &amp; Services</td>
<td>Statements, Reconciliation solutions, Payments – To Bank, Mobile, International etc.</td>
</tr>
<tr>
<td>Investing</td>
<td>Treasury Products</td>
<td>Call Accounts</td>
</tr>
</tbody>
</table>
PAYMENT SERVICES

CBA is a leading bank in innovative Payment solutions and offers a rich array of automated Payment options that fully meets our customers’ payment requirements, whilst offering great processing convenience through electronic channels (Internet banking) in addition to the Branch network.

CBA is an active member and fully integrated to the following National, Regional and International Payment platforms:

- Kenya Banker’s Association (KBA) Automated Clearing House
- Central Bank of Kenya’s Real Time Gross Settlement (RTGS) payment platform
- Society for Worldwide Interbank Financial Telecommunication (SWIFT) International Payment platform
- PesaLink Real-time Payment Switch
- Safaricom’s M-Pesa platform
- Kenswitch ATM network
- Pesa Point ATM network

Customers can make payments in bulk or as single payments. The payment types include:

- Electronic Funds Transfers (EFTs)
- Real Time Gross Settlement (RTGS)
- International Payments (SWIFT)
- Bank to M-Pesa Payments
- Bank to M-Shwari Payments
- Online Banker’s Cheque Requests
- PesaLink Payments

Payments Value Proposition Summary

<table>
<thead>
<tr>
<th>Feature</th>
<th>Value Proposition to Our Customers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Straight Through</td>
<td>• CBA Connect allows for real-time online processing of local, international and tax payments.</td>
</tr>
<tr>
<td>Processing</td>
<td>• Improved productivity for your payment processing team.</td>
</tr>
<tr>
<td>24/7 Payments Capability</td>
<td>• Increased efficiencies and effectiveness in managing payables.</td>
</tr>
<tr>
<td>Reconciliation made</td>
<td>• One stop shop for all your payment needs.</td>
</tr>
<tr>
<td>easy.</td>
<td></td>
</tr>
<tr>
<td>Security</td>
<td>• Two factor login authentication on CBA Internet Banking.</td>
</tr>
<tr>
<td>M-Pesa Float Management</td>
<td>• Enhanced controls through secured file transmission and processing between the ERP system and CBA systems.</td>
</tr>
</tbody>
</table>

Real Gross Time Settlement (RTGS): CBA will provide to our customers a platform where both processing and final settlement of funds transfer instructions will take place continuously (i.e. in real time). This shall be applicable for high volume transaction and single payment transactions.
Bulk Payments: For high volume transactions, our bulk upload service on CBA Connect can allow you to process as many as 10,000 transactions by uploading a transaction file generated from your payables database. This is applicable for salary payments, trade and supplier payments as well as Bankers cheques requests. As an added control for this process, the system allows for validation of beneficiary details against a known database of beneficiary records. This is a valuable control against fraud/error in processing of large transaction batches.

Electronic Funds Transfers (EFT’s): in Kenya Shillings to beneficiaries in CBA or other local Banks: Low volume transaction requests can be effected through our funds transfer module on our internet banking platform – CBA Connect that allows the users to input and approve transactions on the web interface.

SWIFT Telegraphic Transfers: For international payments we have interfaced our electronic banking platform with the international SWIFT payments network. This allows you to make foreign currency payments to local or international beneficiaries in any of the 15 leading currencies that we deal in.

Bankers Cheques: Our customers shall be able to make either single or bulk banker’s cheques requests through CBA Connect. Additional functionality available on the banker’s cheques printing feature is the ability to specify the branch where the cheque is to be prepared.

Cash Payments: As a solution for petty cash disbursements we have devised a unique transaction type on our internet banking platform that allows you to electronically request payment over the counter of petty cash to our customers’ agents at any CBA branch

Pesalink Payments: CBA has integrated to the Kenya Bankers Association real-time payment switch, PesaLink, to offer real-time account to account transfers at a much reduced pricing. This enables you to move amounts of between Kes 10 to Kes 999,999 between accounts in real-time and on a 24/7 basis. We have enabled this capability through our CBA Internet banking channel for your convenience.

**PESALINK VALUE PREPOSITION**

- Instant account to account transfer with immediate receipt of funds by the beneficiary
- It operates 24/7, anywhere, anytime
- It is affordable as compared to other payment options
- Accessible from your CBA internet banking platform
- Transaction amount limits are: Kes 10/= to Kes 999,999/=  

M-pesa and M-shwari Bulk Payments: CBA has integrated with M-pesa platform for seamless movement of money from your current account to M-Pesa or M-Shwari beneficiaries. You will be able to make real-time payments to beneficiaries M-Pesa or M-Shwari mobile wallets in a safe, secure and efficient manner without the need to purchase float from Safaricom.

M-Shwari is the revolutionary new banking product for M-PESA customers that allow customers to save, earn interest and borrow money through their mobile phones. This capability offers the following additional benefits to our customers:

- Unlimited mobile payment transactions to any M-Shwari registered numbers
- Make mobile payments above normal M-Pesa limits
- Enhance beneficiaries’ financial empowerment through financial inclusion and access to Savings & Credit facilities, as payments to M-Shwari builds their credit profile

Some of the benefits the M-Shwari payees stand to enjoy include the following:

- No minimum or maximum holding balance on M-Shwari
- Transact from the comfort of your location
- Paperless (mobile centric), safe and fast service.
- No ledger fees
- No transactional charges while moving money between M-Shwari and M-Pesa
- Competitive interest rates
- Access to instant credit facilities
### M-Pesa and M-Shwari Transfer Limits

<table>
<thead>
<tr>
<th>Item</th>
<th>M-Pesa</th>
<th>M-Shwari</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum transfer threshold (per transfer)</td>
<td>Kes 50</td>
<td>Kes 50</td>
</tr>
<tr>
<td>Maximum transfer threshold (per transfer)</td>
<td>Kes 70,000</td>
<td>No Limit</td>
</tr>
<tr>
<td>Maximum daily transfer limit (per day)</td>
<td>Kes 140,000</td>
<td>No Limit</td>
</tr>
<tr>
<td>Maximum holding balance</td>
<td>Kes 100,000</td>
<td>No Limit</td>
</tr>
</tbody>
</table>

Note that all cash withdrawals on M-Shwari are done through M-Pesa hence M-Pesa limit of Kshs 70,000/- applies at the point of withdrawal.

### CBA Host to Host Capabilities

This is a secure and automated two-way payment data transfer service that enables CBA Corporate customers to initiate transactions from their Enterprise Resource Planning (ERP) systems directly into CBA’s banking systems, without manual interventions.

**Channel Capabilities:**
- Automated Customer to Bank processes (straight from Customer ERP Ecosystem)
- Security through file encryption and secured VPN
- 24/7 - Files can be sent or received anytime
- Flexibility - Allows integration into most financial source ERP systems
- Customer only approves transactions on their system

**Product Capabilities:**
- EFT Clearing Payments
- PesaLink
- RTGS Payments
- CBA Internal Account Payments
- Mobile Wallet payments
- Statements and reconciliation

### Dividends Disbursement

This is a single coordinated service that allows CBA Corporate customers to disburse shareholder dividends using different payment types, in one efficient and seamless process

**Benefits**
- CBA handles the whole payment process on behalf of the Corporate customer
- Elimination of reconciliation challenges for the Corporate.
- Flexible payment options to shareholders

**Available payment Options**
- Electronic funds Transfer (EFT)
- PesaLink
- Real time Gross Settlement (RTGS)
- International Transfers (TT)
- Mobile wallets (e.g. M-shwari & Mpesa)
- Cheque payments
Borderless Banking
CBA offers customers within the Group (Kenya, Uganda and Tanzania), borderless access to their accounts from any CBA Group branch across the region.

Through ‘Borderless Banking’ CBA Group customers have access to their accounts at CBA Group branches outside their home country.

Available Borderless Services

1. Cash Deposits into any account in a CBA Group country regardless of the domiciled country.
2. Cash withdrawals off your accounts from a different country

Funds Transfer between accounts within the CBA Group

COLLECTION SERVICES
We offer the following collection products and services to our customers to improve your collections, and hence improve your overall cash flow management:

<table>
<thead>
<tr>
<th>Collection need</th>
<th>Product/Service</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inbranch collections</td>
<td>This is branch collections solution for CBA customers with large deposits.</td>
</tr>
<tr>
<td></td>
<td><strong>We offer:</strong></td>
</tr>
<tr>
<td></td>
<td>* Customized deposit slips*</td>
</tr>
<tr>
<td></td>
<td>* Capture of specific customer information*</td>
</tr>
<tr>
<td></td>
<td>* Validation of data before processing*</td>
</tr>
<tr>
<td></td>
<td>* Reconciliation data as well MIS reporting*</td>
</tr>
<tr>
<td></td>
<td>* Collections through CBA cross border branches*</td>
</tr>
<tr>
<td>Lipa Na M-Pesa Solution</td>
<td>Real time credits to your CBA account through M-Pesa Paybill</td>
</tr>
<tr>
<td>Pesa Link Merchant services</td>
<td>Real time credits to your CBA account through PesaLink</td>
</tr>
<tr>
<td>Electronic Payments</td>
<td>Receive EFT’s, RTGS and International payments</td>
</tr>
<tr>
<td>Tax collection Need</td>
<td>CBA has integrated with KRA for purposes of:</td>
</tr>
<tr>
<td></td>
<td>1. Domestic Tax Payments</td>
</tr>
<tr>
<td></td>
<td>2. Customs Tax Payments (CCRS)</td>
</tr>
<tr>
<td></td>
<td>3. Kentrade Payments</td>
</tr>
<tr>
<td>Cash in Transit</td>
<td>We offer adhoc (on customer request), periodic(pre-agreed timings and periods)</td>
</tr>
<tr>
<td></td>
<td>and milk run (combined pickup/drop points) cash in transit service to our customer.</td>
</tr>
<tr>
<td>CBA Super Agency</td>
<td>The CBA M-Pesa Superagency solution allows M-Pesa agents to purchase and receive float into the till on real-time basis at no cost.</td>
</tr>
</tbody>
</table>

Float Purchase Options

1. Cash Deposit at branch
2. Via CBA’s internet banking
### Collections Value Proposition Summary

<table>
<thead>
<tr>
<th>Area</th>
<th>Value Proposition</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Real-time value on M-Pesa receipts</strong></td>
<td>- Enhanced controls and reconciliation, as M-Pesa payments will be posted real-time to the customers’ bank account.</td>
</tr>
<tr>
<td></td>
<td>- Real time customer system updates with a system notification from CBA.</td>
</tr>
<tr>
<td></td>
<td>- Real time SMS &amp; email notifications to our customers with every payment received.</td>
</tr>
<tr>
<td><strong>Real-time value on PesaLink receipts</strong></td>
<td>- Tap into the newly launched PesaLink inter-bank payment switch that will allow customers with accounts at any bank to make real-time payments to your account.</td>
</tr>
<tr>
<td><strong>Real-time system updates</strong></td>
<td>- CBA can integrate to our customers’ accounting systems for real-time updates of collections received into your account via M-Pesa, PesaLink, cash or cheque deposits, for end to end visibility and reconciliation.</td>
</tr>
<tr>
<td><strong>CBA Tax Payment Value Preposition</strong></td>
<td>- Real time link to KRA/Kentrade for validation of payment details BEFORE the payment is done</td>
</tr>
<tr>
<td></td>
<td>- Near Real-time entry update of your tax ledger</td>
</tr>
<tr>
<td></td>
<td>- Confirmation notification sent to customer by KRA upon payment</td>
</tr>
<tr>
<td><strong>Cash In Transit Services (CIT)</strong></td>
<td>- Tailor-made CIT collection structure to suit customer requirements</td>
</tr>
<tr>
<td></td>
<td>- Elimination of the customer’s security risk and loss of administration time</td>
</tr>
<tr>
<td></td>
<td>- Reduce any hidden cash handling costs for our customers.</td>
</tr>
<tr>
<td></td>
<td>- Leverage off CBA’s experience in management of Cash in Transit</td>
</tr>
<tr>
<td><strong>CBA Super Agency</strong></td>
<td>- Real time float realization into Customer Till</td>
</tr>
<tr>
<td></td>
<td>- Cost saving as Customers incur no charge for float purchase</td>
</tr>
<tr>
<td></td>
<td>- Customers Access service through all CBA branches</td>
</tr>
<tr>
<td></td>
<td>- Convenience as customer can purchase float through our online banking platform</td>
</tr>
</tbody>
</table>
ELECTRONIC TRANSACTIONAL CHANNELS
CBA prides itself in robust electronic delivery channels as detailed below;

INTERNET BANKING
This is a personalized platform for our retail customers.

Key Features

Funds Transfer
- M-Pesa,
- Between your CBA accounts,
- Other CBA accounts
- Local Banks
- Transfer to Mshwari

Standing orders
- Standing order set-ups
- Standing order amendments

Card Services
- Credit card balances.
- Change billing cycle
- Change limit
- Amend card payment

Cheques services
- Cheque book requests
- Bankers cheque requests,
- Stop cheque requests,
- Cancel stop cheque,
- Cheque status enquiry

Enquiry Services
- Balance enquiry
- Statement enquiry

Informational Services
- Set up alerts (SMS/email
- Secure messaging
- Exchange rate request

Security Features
- 2 factor authentication (User ID and one-time-pin
- World class security certificates

Register for CBA’s Internet Banking in 3 easy steps:
- On www.cbagroup.com select internet banking
- Click sign up on the self-service portal and enter your account number and contact
- You will receive an e-mail with your credentials, follow the steps provided to activate your profile and start transacting on our internet banking.

MOBILE BANKING
CBA has mobile banking service on both App and USSD across the region that offers our retail customers the following services;

Utility Payments
- Dstv Kenya
- Gotv
- Jamii telecom
- PLC postpaid
- KPLC prepaid
- Orange postpaid
- Zuku
- Nairobi Water
- Jambo jet

Customer Service Requests
- Adhoc statements
- Banker’s cheques
- PIN Requests

Credit Card Services:
- Available balance,
- Amount due for payment
- Payment date

Funds Transfer to:
- M-Pesa,
- Between your CBA accounts,
- Other CBA accounts
- Local Banks
- Transfer to Mshwari

To register for mobile banking,

a) Registration through USSD:
- Dial *654# and select the registration option.
- Key in your details as prompted.
- You will receive an SMS with your Mobile Banking PIN.

b) Register through the Mobile Banking app:
- Download “CBA Mobile” through the app store.
- Select the register option.
- Key in your details.
- Confirm your details, and select submit.
ATM

Our ATMs, designed to create more convenience for you, have the following functionalities:

- Transfer money between your CBA accounts
- Transfer money to any CBA account
- Change your PIN
- Request a cheque book
- Make a stop cheque payment

Visit any of our ATMs and follow the on-screen instructions to experience our unmatched services.

Cash Depositor Machines

We have conveniently placed Cash deposit machines that run 24 hours 7 days a week to make banking easier for you. You can be able to do the following at our depositors:

- Cash deposit into a CBA KES Account
- Cash deposit into a loop account
- MPESA Float Purchase

They are located at:-

1. Mama Ngina Street Branch
2. Yaya Centre
3. Lavington Branch
4. Garden City Mall
5. Moi Avenue Mombasa Branch
6. Wabera Street Branch (Not 24Hours)
7. Two Rivers Mall
8. Village Market ATM
9. Westlands Branch ATM

International Money Transfers

CBA has created global partnerships to ensure that you are able to send money into your CBA account or any account in Kenya faster with no hassle. Below are our current partners;

Diaspora Remittance powered by Exchange 4 Free

CBA has partnered with Exchange4Free to provide our customers with an online remittance platform that allows you to send money into a CBA account and/or MPESA account. The platform has over 35 originating countries including Australia, Canada, United Kingdom and Switzerland.

[Read More OR Go To Diaspora Remittance](#)
**Diaspora Remittance powered by Mukuru**

CBA has partnered with Remitix Limited to allow our customers to send money into their CBA accounts. This service also allows you to send money into any bank account in Kenya and Mpesa. The platform allows you to receive money from United Kingdom and South Africa.

[Read More OR Go To Diaspora Remittance](#)

**Diaspora Remittance powered Sendwave**

Instant, no fee transfers from the US and Canada into CBA Kenya with the best rates.

CBA customers can now receive money into their CBA accounts through Sendwave. Sendwave is a mobile application that is currently available in the United States of America.

You simply download the application from the Appstore or Google Playstore, register and immediately start transacting.

[Read the Sendwave Guide here](#)
### INVESTMENT OPTIONS

<table>
<thead>
<tr>
<th>Product</th>
<th>Features</th>
<th>Benefits</th>
</tr>
</thead>
</table>
| **Money market Fund** | - Minimum Investment and Top-up amount is Kshs. 5,000.00  
- Returns to invested funds is in the form of interest income;  
- The rate of return changes daily depending on the performance of the underlying basket of assets.  
- The pooled funds are invested in a range of debt securities, fixed deposit instruments and near cash holdings in the Kenyan market.  
- There is no MINMAX investment period- we recommend a minimum investment period of 6 months to 1 year.  
- Interest income distributed monthly  
- Option of reinvestment of interest income into the fund to maximize investments returns through compounded growth  
- The return is quoted daily in the local newspapers & CBA website and is net of all charges and gross of withholding tax  
- For liquidations, the entire process takes up to 4 working days to effect.  
- The fund has no entry or exit charges.  
- The investment manager charges a management fee at 2% p.a.                                                                 | - Suitable for an investor with low risk appetite  
- The principal amount invested by the customer is guaranteed  
- The investor can top up or liquidate at any time  
- Pooled resources and diversified portfolio  
- Professional: managed by a registered fund manager  
- Secure: Controlled by the Collective Investment Schemes Regulations and the Capital Markets Act  
- Convenient: Easy to buy and sell at any time, with option to switch from an Equity Fund to a Money Market Fund or vice versa |
| **Equity Fund**   | - Minimum Investment and Top-up amount is Kshs. 5,000.00  
- Returns consisting of dividend and capital appreciation  
- Dividends are distributed twice a year in June and December  
- Option of reinvestment of dividends into the fund to maximize investments returns through compounded growth  
- The principal amount invested by the customer is not guaranteed Prices are quoted in the local dailies and CBA website and are net of all charges and tax.  
- Investment manager charges a service fee of 2.53% p. a  
- The pooled funds are invested in a diversified portfolio of listed shares and fixed income securities across several sectors of the Kenyan economy.  
- There is no minimum or maximum investment period. However, being a long term investment product, we recommend a minimum investment period of 3 to 5 years  
- No minimum or maximum investment period.                                                                 | - Fund is suitable for an investor with a medium to high risk appetite and is ready to grow his wealth in the long term through capital gains.  
- Pooled resources and diversified portfolio  
- Professional: managed by a registered fund manager  
- Secure: Controlled by the Collective Investment Schemes Regulations and the Capital Markets Act  
- Convenient: Easy to buy and sell at any time, with option to switch from an Equity Fund to a Money Market Fund or vice versa  
- Flexible: There is no fixed investment period |
| **Documentation** | - Duly completed risk assessment form and application form  
- Photocopy of Kenyan ID/Valid Passport for all the signatories  
- Cheque or Bank transfer confirmation of the investment amount  
- Certified copy of a recent bank statement, photocopy of ATM Card or cancelled cheque as proof of bank details | |
CBA COMPLAINTS RESOLUTION

Our Complaints Commitment

- CBA is a financial services company which is moving towards an offering that is more aligned to our customers’ lifestyles. Our aim is for you to be delighted with our services wherever you come into contact with our business.

- At CBA, the promise made to our customers is to consistently deliver high standards of service; from reliable financial services to friendly, efficient staff, understanding that without satisfied customers our business cannot grow.

- There may be times however when our high standards are not met. If you are not happy with our services in any way, your comments and feedback are welcome. We want to resolve any problems you might have experienced as promptly and effectively as possible and your feedback is invaluable in helping us improve our services for the future.

- CBA aims to resolve all complaints to your satisfaction, quickly and effectively, without the need for the involvement of third parties.

Let us know

The quickest way for your complaint to be addressed is to contact us by telephone or by sending us an email.

Our Contact Center Team

Our Contact Center team is easily accessible and has been specially trained to deal with your comments and complaints.

There are several ways to contact them:

- Telephone: +254 20 2884444
- Mobile: +254 711 056444 or +254 732 156444
- Fax: +254 20 2734616

Opening hours:

Our Contact Centre is operational 24 hours, 7 days a week

Email: contact@cbagroup.com

Post: Commercial Bank of Africa Limited,
Mara and Ragati Roads, Upper Hill,
P.O. Box 30437-00100,
Nairobi, Kenya

Our website: www.cbagroup.com

Follow us on Facebook: www.facebook.com/timeformore

Follow us on Twitter: @CBA_Group

How soon can you expect a response?

We will do our best to resolve your complaint immediately and with the minimum of inconvenience to you. If we are unable to resolve your complaint by the following day, you will receive:

- A written acknowledgement of your complaint.
- The name and contact details of the staff member dealing with it.

Some complex complaints may take a longer time to resolve. However, even in such cases, in addition to a written acknowledgement you will be informed about the status of your complaint within 10 working days, and we will provide regular updates on the outcome of our investigations and proposed actions.
**Escalation of your complaints**

If, for whatever reason, you are not satisfied with the response you receive from the above access channels or if you do not hear from us within 10 working days, you can escalate your complaint to:

Head of Customer Experience  
Commercial Bank of Africa Limited  
Mara and Ragati Roads, Upper Hill,  
P.O Box 30437-00100  
Nairobi, Kenya.

You will receive a response within 5 working days of receipt of your complaint.

**IMPORTANT BANKING TERMS**

| RTGS | A Real-time Gross Settlement system (RTGS) is a funds transfer system where transfer of money takes place from one bank to another on a “real time” and on “gross” basis. Settlement in “real time” means payment transaction is not subjected to any waiting period. To do an RTGS, you would require:  
☐ Your identification details  
☐ The beneficiary account details i.e. Bank, account, branch details  
☐ Cheque payable to CBA |

| EFT | EFT stands for Electronic Funds Transfer. It is an automated payment system used to transfer money between local banks in Kenya. This transfer goes through in 48hrs subject to a cut of time of 3PM Kenyan Time. |

| TT/SWIFT | SWIFT stands for Society for Worldwide Interbank Financial Telecommunications. It is an automated payment system used to transfer funds between different countries. You can send funds directly to your CBA account through a wire transfer from your host country, using our CBA SWIFT details below:  
Bank : COMMERCIAL BANK OF AFRICA  
Swift Code : CBAFKENX  
Bank Code : 07000 |